

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be emailed to orders@peppm.org. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Microsoft - Software

Introduction

Dell Marketing, L.P. has been reselling Microsoft software for more than 20 years and enjoys Gold partner status with Microsoft. Microsoft has a Channel Account Manager devoted exclusively to Dell and this person is onsite at Dell facilities frequently. Additionally, Dell has several Dell-badged Microsoft specialists to assist the Dell sales teams with helping customers navigate the complicated Microsoft licensing landscape. Dell also have Microsoft subject matter experts to bring an increased level of knowledge and expertise to such items as Software Assurance or working with Dell as a Cloud Services Provider. Microsoft provides on-site and/or virtual training for the Dell sales teams at least once per quarter.

Main Sales Contacts:

AL	Brad Stroup Brad.Stroup@Dell.com 205-305-0184	IN	Sean Whalen Sean.Whalen@Dell.com 773-230-4306	NE	Joshua Pettit Joshua.Pettit@Dell.com 405-416-0410	RI	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995
AK	Rita Chapman R_Chapman@Dell.com 512-647-6799	IA	Sjonja Harper Sjonja_Harper@Dell.com 312-307-6064	NV	Jen Nguyen Jen_Nguyen@Dell.com 512-289-9722	SC	Brianna Reid Brianna_Reid@Dell.com 704-493-7804
AZ	Jen Nguyen Jen_Nguyen@Dell.com 512-289-9722	KS	Joshua Pettit Joshua.Pettit@Dell.com 405-416-0410	NH	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995	SD	Romina Korinick Romina_Koronick@Dell.com 512-720-4965
AR	Brad Stroup Brad.Stroup@Dell.com 205-305-0184	KY	Chip Rahde Edward.Rahde@Dell.com 740-390-8048	NJ	Brian Vaughn Brian_Vaughn@Dell.com 732-330-8930	TN	Amanda Ball Amanda_Ball@Dell.com 615-239-9126
CA	Brian Lyau B_Lyau@Dell.com 650-274-9515	LA	Jason Wilson Jason_Wilson@Dell.com 512-560-1492	NM	Jen Nguyen Jen_Nguyen@Dell.com 512-289-9722	TX	Andrew Magness Andrew_Magness@Dell.com 214-984-6107
CO	Romina Korinick Romina_Koronick@Dell.com 512-720-4965	ME	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995	NY	Brian Vaughn Brian_Vaughn@Dell.com 732-330-8930	UT	Romina Korinick Romina_Koronick@Dell.com 512-720-4965
CT	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995	MD	Chris Fall Christopher.Fall@dell.com 512-338-4400	NC	Brianna Reid Brianna_Reid@Dell.com 704-493-7804	VT	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995
DE	Chris Fall Christopher.Fall@dell.com 512-338-4400	MA	Alexander Wilson Alexander_Wilson1@dell.com 737-279-8995	ND	Romina Korinick Romina_Koronick@Dell.com 512-720-4965	VA	Chris Fall Christopher.Fall@dell.com 512-338-4400
DC	Chris Fall Christopher.Fall@dell.com 512-338-4400	MI	Brian Tatum Brian_Tatum@Dell.com 440-334-9419	OH	Brian Tatum Brian_Tatum@Dell.com 440-334-9419	WA	Rita Chapman R_Chapman@Dell.com 512-647-6799
FL	Nina Young Nina_Youngx@dell.com 215-260-9561	MN	Matt Lynch Matthew_Lynch@Dell.com 224-358-6831	OK	Joshua Pettit Joshua.Pettit@Dell.com 405-416-0410	WV	Chip Rahde Edward.Rahde@Dell.com 740-390-8048
GA	Mike Stynda Mike_Stynda@Dell.com 727-365-6618	MS	Brad Stroup Brad.Stroup@Dell.com 205-305-0184	OR	Trevor Azavedo Trevor_Azavedo@Dell.com 503-830-3427	WI	Matt Lynch Matthew_Lynch@Dell.com 224-358-6831
HI	Ed Moran Ed_Moran@dell.com 949-308-5350	MO	Joshua Pettit Joshua.Pettit@Dell.com 405-416-0410	PA	Mark Hull Mark.Hull@dell.com 484-905-2784	WY	Romina Korinick Romina_Koronick@Dell.com 512-720-4965
ID	Rita Chapman R_Chapman@Dell.com 512-647-6799	MT	Rita Chapman R_Chapman@Dell.com 512-647-6799				
IL	Sjonja Harper Sjonja_Harper@Dell.com 312-307-6064						

Placing an Order via Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. To receive volume discounts, you need to adjust the quantity of the item. If you have further questions, please reach out to the DELL contact you are working with.
3. Address the orders to:

Dell Marketing, L.P.
One Dell Way
Round Rock, TX 78682

4. All quotes and purchase orders should state "As per PEPPM."
5. Email the completed order to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.